

FUND DETAILS AT 31 JANUARY 2010

 Sector:
 Domestic AA - Prudential - Low Equity

 Inception date:
 1 July 2000

 Fund manager:
 lan Liddle

(Foreign assets are invested in Orbis funds)

Fund objective:

The Fund aims to provide a return that exceeds the return on call deposits plus 2%, on an after-tax basis, at an assumed rate of 25%. It also seeks to provide a high level of capital stability and to minimise the risk of loss over any two-year period.

Suitable for those investors who:

- Are risk-averse and require a high degree of capital stability
- Require a reasonable income but also some capital growth
- Are retired or nearing retirement
- Seek to preserve capital over any two-year period

Price:	R 22.21	
Size:	R31 001m	
Minimum lump sum per investor account:	R20 000	
Minimum lump sum per fund:	R5 000	
Minimum debit order per fund:	R 500	
Additional lump sum per fund:	R 500	
No. of share holdings:	42	
Income distribution: 01/01/09 - 31/12/09 (cents per unit)	Total 104.89	
Distributes quarterly. To the extent that the total expenses exceed the income earned in the form of dividends and interest, the Fund will not make a distribution.		

Average annual management fee: January (excl VAT)

1 10%

The annual management fee rate is dependent on the return of the Fund relative to its benchmark. The benchmark is the return of call deposits (for amounts in excess of R5m) with FirstRand Bank Limited plus 2%, on an after-tax basis at a rate of 25%, over a rolling two-year period. The fee hurdle (above which a fee greater than the minimum fee of 0.5% is charged) is performance equal to the benchmark minus 5%. For performance equal to the benchmark a fee of 1.0% (excl. VAT) per annum is payable. The manager's sharing rate is 10% of the under- and outperformance of the benchmark over a rolling two-year period and a maximum fee of 1.5% (excl. VAT) applies. If however, the Fund's cumulative return over a rolling two-year period is equal to or less than 0%, no annual management fee will be charged. The annual management fee is calculated on the daily value of the Fund excluding any assets invested in the Orbis funds incur a management fee. These along with other expenses are included in the Total Expense Ratio.

COMMENTARY

In our experience, truly great investment opportunities are not offered up by the market in a consistent flow - sometimes they are plentiful (like they were a decade ago), and sometimes they are hard to come by.

In the dry spells it is always tempting to try too hard to do something when the best approach would be to wait patiently for better opportunities to arise.

It is amazing how quickly market psychology can change. Not much more than a year ago, many market participants were obsessing over downside risk, and their actions seemed governed by fear of losing money. By the end of last year it seemed to us that the prevailing psychology had switched back to fear of missing out on rising stock markets. Of course, this will revert again (and maybe it is already starting to do so in 2010?).

It requires discipline to vary one's exposure to the equity markets based on valuation, because one tends to be moving in the opposite direction to the broad consensus and momentum, which is always a difficult thing for us human beings to do.

We hope that the Fund will continue to serve its investors well by varying its equity exposure in the opposite direction to that in which we are lured by the natural herding instincts that tempt us all.

Tel 0860 000 654 or +27 (0)21 415 2301 Fax 0860 000 655 or +27 (0)21 415 2492 info@allangray.co.za www.allangray.co.za

STABLE FUND

TOP 10 SHARE HOLDINGS¹

Company	% of portfolio
SABMiller	3.1
Anglogold Ashanti	1.9
British American Tobacco Plc	1.9
Sasol	1.8
Remgro Limited	1.4
Sanlam	1.2
MTN Group Limited	1.0
Sappi	0.9
Compagnie Fin Richmont SA	0.8
Standard Bank Group Limited	0.8

¹ The Top 10 share holdings at 31 December 2009. Updated quarterly.

TOTAL EXPENSE DATIO FOR THE YEAR ENDED 31 DECEMBER 2009 2

TOTAL EXILENCE ITATIO FOR THE TEAR ENDED OF DECEMBER 2003					
Total expense ratio	Included in TER				
	Trading costs	Performance component	Fee at benchmark	Other expenses	
1.30%	0.05%	0.09%	1.14%	0.02%	

²A Total Expense Ratio (TER) is a measure of a portfolio's assets that are relinquished as operating expenses. The total operating expenses are expressed as a percentage of the average value of the portfolio, calculated for the year to the end of December 2009. Included in the TER is the proportion of costs that are incurred by the performance component, fee at benchmark, trading costs (including brokerage, VAT, STT, STRATE and insider trading levy) and other expenses. These are disclosed separately as percentages of the net asset value. A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. The information provided is applicable to class A units.

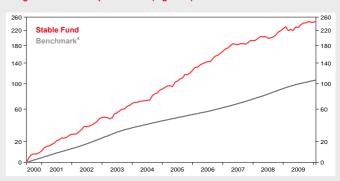
ASSET ALLOCATION AS AT 31 JANUARY 2010

Asset class	% of portfolio			
Net SA equities	5.4			
Hedged SA equities	13.4			
Listed property	0.0			
Commodities (New Gold)	4.0			
Money market and cash	57.2			
Foreign	20.0			
Total	100			

Total net SA and foreign equity exposure: 12.81%.

PERFORMANCE³

Fund performance shown net of all fees and expenses as per the TER disclosure. Long-term cumulative performance (log scale)



% Returns (after-tax)	Fund	Benchmark ⁴
Since inception (unannualised)	247.7	106.7
Latest 5 years (annualised)	12.4	7.4
Latest 3 years (annualised)	8.6	8.3
Latest 1 year	5.3	7.0
Risk measures (since inception month end prices)		
Maximum drawdown ⁵	-4.3	n/a
Percentage positive months	83.5	100.0
Annualised monthly volatility	4.2	0.5

³ Fund and benchmark performance adjusted for income tax at a rate of 25%.

Collective Investment Schemes in Securities (unit trusts) are generally medium-to long-term investments. The value of units may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any permissible deductions from the portfolio divided by the number of units in issue. Declarations of income accruals are made quarterly. Purchase and redemption requests must be received by the manager by 14:00 each business day and fund valuations take place at approximately 16:00 each business day. Forward pricing is therefore used. Performance figures are from Allan Gray Limited (GIPS compilant) and are for lump sum investments with income distributions reinvested. Permissible deductions may include management fees, brokerage, STT, auditor's fees, bank charges and trustee fees. The Fund may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees and charges and maximum commissions is available on request from the manager. Commission and incentives may be paid and if so, would be included in the overall costs. The fund may be closed to new investments at any time in order to be managed in accordance with its mandate. The manager is a member of the Association for Savings & Investment SA (ASISA). Total Expense Ratio (TER): When investing, costs are only a part of an investment decision. The investment objective of the Fund should be compared with the investor's objective and then the performance of the investment and whether it represents value for money should be evaluated as part of the financial planning process. All Allan Gray. All Allan Gray performance figures and values are quoted after the deduction of costs incurred within the Fund so the TER is not a new cost. Compliance with Prudential Investment Guidelines: Retirement Funds: The Fund is managed to comply with Regulation 28 of t

⁴ The return of call deposits (for amounts in excess of R5m) with FirstRand Bank Limited plus 2%; on an after-tax basis a rate of 25%. Source: FirstRand Bank, performance as calculated by Allan Gray as at 31 January 2010.

Maximum percentage decline over any period.